

Orion Trading Group guarantees

both the **top quality** of its fuel oil and the delivered **quantity**

As a customer of Orion Trading Group, you can relax. Whether you're present at the delivery or not, the quality of the delivered fuel oil in your tank is always impeccable. The quantity on the invoice precisely matches the quantity delivered to your tank. So how is Orion Trading Group so sure that it keeps this promise?

The quality = Esso

Orion Trading Group delivers only Esso quality. Esso is well known for the superior quality of its products. No expense is spared, so quality can be constantly monitored and analysed during the entire production and transportation process:

- during production in the refineries
- on arrival at the storage locations, after transportation
- in the storage locations by means of strict regular controls.

The Esso standard = much stricter than statutory requirements

Every difference leads immediately to rejection for sales. At Esso, the quality of the fuel oil is always the best. If in addition you choose Esso Optiplus, then you are choosing the cleanest and most economical product and you are saving up to as much as 8%.

How about distribution by tanker? The Orion Trading Group's tankers cannot contain any impurities because the oil is always delivered from the bottom of the tank. So the accumulation of any deposits is rendered completely impossible. What is more, the fuel oil never sits in the tanker for more than a few hours.

If despite all these precautionary measures you should nevertheless come across dirt in the filter of your burner, then this is probably attributable to the slow formation of deposits in your tank. What can you do about this?

- Switch the burner off before every delivery and wait a few hours before starting it up again.
- Have the heating installer place the suction pipe for the fuel oil a few centimetres higher in your tank.
- The best solution is to have your fuel oil tank cleaned by a specialist firm. You can contact us for a list of these firms.

The quantity = electronically measured

Dipstick systems in private tanks are sometimes inaccurate or poorly set up. How can you trust the accuracy of the quantity?

All Orion Trading Group's tankers are equipped with electronic meters. As a matter of fact, the law stipulates this. These meters are of a most advanced type and they are also sealed. They are regularly inspected and calibrated twice a year at a central location by the Ministry of Economic Affairs or an inspection firm recognised by it and all this is done under the supervision of our inspector.

The electronic meters measure the quantity based on a standard temperature of 15°C as required by law. So there is never a difference as a result of the temperature of the fuel oil itself or of the environment.

The grade chosen – Esso Optiplus, Esso Mazout (fuel oil), Esso Mazout Extra or Esso Winter (-20°C) – and the exact quantity delivered are printed on the delivery note. And the times of the start and finish of pumping are also printed on the delivery note (Belgian Winter Time). Any interruption to the delivery for a few minutes automatically leads to the printing of a separate delivery note. It is the grade and quantity shown on the delivery note that are invoiced. So you can be sure that the invoiced quantity has actually been delivered to your tank.

All our tankers are equipped with a computer that receives your order from our office, then controls the delivery via the electronic meter and lastly returns the data concerning the delivery electronically to the office for invoicing. This entire cycle, including the location of the tanker, is closely monitored at the office.

For Orion Trading Group, trust is the basis of Quality and Service.

Visit: www.mazoutnet.be

Or phone us: (078) 15 50 15